



BERTECH Industrial Environments Pty.Ltd. ACN 007 121 440
Thermal Engineering Solutions ABN 56 007 121 440

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IMPORTANT MESSAGE:

To Our Valued Customers and Associates,

After 38 years of association with Hoffman Cooling (originally McLean Midwest), I have decided to terminate our arrangement with Pentair/Hoffman, and cease the trading activities of Bertech Industrial Environments.

Our relationship with enclosure air conditioner manufacturers McLean Midwest commenced in 1979, and after a later company restructure, I commenced the operation of Bertech Industrial Environments in 1988.

Our agreement with Pentair/Hoffman will terminate on 1 August 2017, with completion of outstanding customer orders in hand and sale of existing stock to continue into September/October, and we expect to "lock up shop" by mid-October.

The ongoing sales/distribution channel organization is yet to be finalized, however Pentair/Hoffman Australia will continue to manage warranty and service issues. The relevant distribution and support arrangements will be posted on our website (<http://www.bertech.com.au>) once available, on or about 1 August 2017.

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I've been blessed with the opportunity to conduct business with many friendly and professional people over the years, and I'm grateful for the support that I have received.

I'd like to express my gratitude to my wife Ruth for her administrative input and steady hand on the financial tiller, and to my good friend Ian Matheson for his support over Bertech's latter years. While Ruth & I are planning to phase out, we're not going to "fade away".... I'll be looking for part-time opportunities and service, and I'm sure Ruth will be working hard on our travel & holiday schedule..... ☺

I will remain on my current email address (rob@bertech.com.au), and will be available on the company phone number +61-3-9898-7544 until the mid-September 2017. Thereafter, I will be available on my mobile number, +61-417-758314. Please don't hesitate to contact me, should you have any queries or concerns, and we wish you and your associates best wishes for the future.

Best Regards,

ROB BERTUCH
Director, Bertech Industrial Environments Pty.Ltd